

ATTACHMENT “B”

RENTAL RATES

Theatre Rental Per Day

Non-profit Organizations:

Monday - Thursday (one [1] performance)	\$670
Friday - Sunday (one [1] performance)	\$725
Monday - Thursday (two [2] performances)	\$1,000
Friday - Sunday (two [2] performances)	\$1,100

Commercial Organizations:

Monday - Thursday (one [1] performance)	\$1,075
Friday - Sunday (one [1] performance)	\$1,175
Monday - Thursday (two [2] performances)	\$1,550
Friday - Sunday (two [2] performances)	\$1,700

Non-Performance: (rehearsals, tech set-up)

Non-Profit Organizations

Monday - Thursday	\$235
Friday - Sunday	\$360

Commercial Organizations

Monday - Thursday	\$365
Friday - Sunday	\$565

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- ♦ The rental rates are based on the following definition of a rental day: A rental day is any mutually agreeable 10-hour period from 8:00 a.m. until 12 midnight, which must include a 1-hour meal break after each 5th hour worked. Any additional hours used will be charged at an additional rate of \$35.00 per hour for the rental of the theatre only. Overtime rates for personnel will apply.
 - ♦ The above rates are for the rental of the Theatre, its compliment of lighting and sound equipment and advance services of the Technical Director and Theatre Manager only. The above rates DO NOT include charges for additional Theatre personnel or equipment and/or services outlined in this Rate Schedule.
 - ♦ In the event that a Licensee has equipment (sets, costumes, lights, etc.) in the Theatre and Theatre Management wishes to book the theatre for another use on that day, Theatre Technical Director will arrange for equipment to be moved and re-set and applicable fees will be charged to Licensee.

Additional Costs to Renters: (*=Required Expense)

*Technical Director	\$100/Half Day (up to 5 hours) \$200/Full Day (5-10 hours) \$30/hour (over 10 hours) \$40/hour (over 12 hours) \$75/Show Call or Performance Fee
*House Manager (when audience is present)	\$100/per event (up to 5 hours) \$185/ when balcony open \$17/hour (over 5 hours)
*Parking Services (when audience is present)	\$100/per event (up to 5 hours) \$17/hour (over 5 hours)
*Janitorial Service	\$125
*Additional Stage Hands	\$20/hour (+taxes)
*Taxes (Payroll, Worker's Comp, General Liability Insurance) gross wages x 27% INCLUDED ON ALL LABOR CHARGES	
*Facilities and Equipment Maintenance Fee	\$0.50/ticket for tickets priced \$12.00 or less \$1.00/ticket for tickets priced \$12.01 or more
*Concessions Fee	10% of Gross of all merchandise or concessions sold
Yamaha C7 Grand Piano Rental	\$100/performance 1 st day – Commercial \$50/each additional performance \$50/rehearsal <hr/> \$50/performance 1 st day – Non-Profit \$25/each additional performance \$25/rehearsal
Yamaha Clavinova Rental	\$25/performance \$ 0/No charge for rehearsal
Piano Tuning (Theatre reserves the right to determine piano tuner)	\$150

Insurance

A Certificate of Liability Insurance is required showing the amount of coverage carried, term, and stipulation that the Santa Barbara Community Youth Performing Arts Center and the Santa Barbara School Districts are included as an additional insured. Minimum coverage required by The Marjorie Luke Theatre is a property and liability insurance policy in the amount of one-million dollars (\$1,000,000) per occurrence and two-million dollars (\$2,000,000) in the aggregate.

Information and prices subject to change with 30 days notice.

*****SAMPLE RATES*****

The Marjorie Luke Theatre is already the most affordable venue in the greater Santa Barbara area based on our seating capacity but we're also able to help non-profit renters realize even more value by offering the **Dreier Family Rent Subsidy Fund**. Our program was the first formalized theatre subsidy fund in Santa Barbara County and offers direct-grant monies to non-profit groups towards the rental of our space. Please contact the General Manager for additional details.

NON-PROFIT – UP TO 5 HOURS (1 PERFORMANCE, FRIDAY NIGHT)

THEATRE RENTAL	\$725
TECHNICAL DIRECTOR	\$127
T.D. SHOW CALL	\$95.25
ADDITIONAL LABOR	\$127 (1 PERSON AT 5 HOURS)
HOUSE MANAGER/USHERS	\$100
PARKING SERVICES	\$100
JANITOR	\$125
FEM FEE	\$0.50/ticket for tickets priced \$12.00 or less \$1.00/ticket for tickets priced \$12.01 or more
CONCESSIONS FEE	10% of Gross of all merchandise or concessions sold

***ESTIMATED TOTAL COSTS \$1,399.25**

COMMERCIAL – UP TO 5 HOURS (1 PERFORMANCE, FRIDAY NIGHT)

THEATRE RENTAL	\$1,175
TECHNICAL DIRECTOR	\$127
T.D. SHOW CALL	\$95.25
ADDITIONAL LABOR	\$127 (1 PERSON AT 5 HOURS)
HOUSE MANAGER/USHERS	\$100
PARKING SERVICES	\$100
JANITOR	\$125
FEM FEE	\$0.50/ticket for tickets priced \$12.00 or less \$1.00/ticket for tickets priced \$12.01 or more
CONCESSIONS FEE	10% of Gross of all merchandise or concessions sold

***ESTIMATED TOTAL COSTS \$1,849.25**

***PLEASE NOTE THAT THESE ARE ONLY SAMPLE RATES. ACTUAL RATES MAY VARY BASED ON SPECIFIC THEATRE USE AND PRODUCTION AND TECHNICAL NEEDS.**